TEEN CHALLENGE OF ARIZONA, INC. Tucson, Arizona

FINANCIAL STATEMENTS December 31, 2014 and 2013

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Independent Auditor's Report

Board of Directors Teen Challenge of Arizona, Inc. Tucson, Arizona

Report on the Financial Statements

We have audited the accompanying financial statements of Teen Challenge of Arizona, Inc. (an Arizona non-profit organization), which are comprised of the statements of financial position as of December 31, 2014 and 2013 and the related statements of activities, cash flows, and functional expenses for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on the financial statements based on our audits. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit includes performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to error or fraud. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate to the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Teen Challenge of Arizona, Inc. as of December 31, 2014 and 2013 and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Darin Guthrie CPA, PLLC

Tucson, Arizona July 15, 2015

TEEN CHALLENGE OF ARIZONA, INC. STATEMENTS OF FINANCIAL POSITION December 31, 2014 and 2013

ASSETS

ASSEIS		
	2014	 2013
CURRENT ASSETS		
Cash and cash equivalents	\$ 186,091	\$ 86,482
Pledges receivable	7,500	-
Prepaid expenses	 13,117	 20,609
Total Current Assets	206,708	107,091
NON-CURRENT ASSETS		
Property and equipment, net	6,309,419	6,583,187
Deposits and other assets	 35,961	 37,267
Total Non-Current Assets	 6,345,380	 6,620,454
Total Assets	\$ 6,552,088	\$ 6,727,545
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable and accrued expenses	\$ 356,484	\$ 385,515
Line of credit	166,000	377,031
Current portion of long term debt	 49,592	 34,738
Total Current Liabilities	572,076	797,284
LONG TERM DEBT		
Notes payable, net of current portion	 2,120,867	 2,096,554
Total Liabilities	 2,692,943	 2,893,838
NET ASSETS		
Unrestricted net assets	 3,859,145	 3,833,707
Total Net Assets	 3,859,145	 3,833,707
Total Liabilities and Net Assets	\$ 6,552,088	\$ 6,727,545

TEEN CHALLENGE OF ARIZONA, INC. STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS Years Ended December 31, 2014 and 2013

UNRESTRICTED NET ASSETS <u>2014</u>	<u>2013</u>
Support:	
Public Support:	
Individuals \$ 2,307,469	\$ 1,996,685
Organizations 431,986	376,359
Other 399,004	424,684
Other Support and Revenue:	
Donated supplies, services, and property 223,389	155,284
Student expense reimbursements 11,767	15,162
Other -	11,719
Resale items, services and supplies, net of direct	
costs of \$ 24,360 and \$ 20,749, respectively 223,550	101,272
Events, banquets, concerts, and calls, net of direct	
costs of \$ 184,908 and \$ 192,993, respectively 526,896	551,341
Total Unrestricted Support4,124,061	3,632,506
Net assets released from restrictions:	• • • • •
Restrictions satisfied by use 46,100	29,678
Total Unrestricted Support & Reclassifications4,170,161	3,662,184
Expenses:	
Program Services 3,534,467	3,571,599
Supporting Services:	
Administration 173,505	176,212
Fundraising 383,932	420,373
Operating Expenses 4,091,904	4,168,184
Loss on sale of assets 52,819	
Total Expenses 4,144,723	4,168,184
Increase (Decrease) in Unrestricted Net Assets25,438	(506,000)
TEMPORARILY RESTRICTED NET ASSETS	
Support:	
Public support, individuals 46,100	29,678
Net assets released from restrictions:	
Restrictions satisfied by use (46,100)	(29,678)
Change in Temporarily Restricted Net Assets	
Increase (Decrease) in Total Net Assets 25,438	(506,000)
NET ASSETS, BEGINNING OF YEAR 3,833,707	4,339,707
NET ASSETS, END OF YEAR\$ 3,859,145	\$ 3,833,707

TEEN CHALLENGE OF ARIZONA, INC. STATEMENTS OF CASH FLOWS Years Ended December 31, 2014 and 2013

	2014	2013
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ 25,438	\$ (506,000)
Adjustments to reconcile the change in net assets		
to net cash provided by operating activities:		
Depreciation and amortization	299,118	318,984
Changes in operating assets and liabilities:		
(Increase) decrease in pledges receivables	(7,500)	300,000
Decrease (increase) in prepaid expenses	7,492	(4,235)
(Increase) in deposits and other assets	1,306	(3,591)
(Decrease) in accounts payable and accrued expenses	(29,031)	(30,346)
(Decrease) increase in line of credit	(211,031)	27,031
Net Cash Provided By Operating Activities	85,792	101,843
CASH FLOWS FROM INVESTING ACTIVITIES:		
Proceeds on sale of fixed assets	175,803	_
Purchases of fixed assets	(201,152)	(143,236)
Net Cash (Used) By Investing Activities	(25,349)	(143,236)
		(110,200)
CASH FLOWS FROM FINANCING ACTIVITIES		
Borrowings under notes payable	74,405	2,128,177
Payments on principal of long-term debt	(35,239)	(2,105,380)
Net Cash Provided By Financing Activities	39,166	22,797
Net Increase (Decrease) in Cash and Cash Equivalents	99,609	(18,596)
CASH AND CASH EQUIVALENTS,		
BEGINNING OF YEAR	86,482	105,078
CASH AND CASH EQUIVALENTS,		
END OF YEAR	\$ 186,091	\$ 86,482
SUPPLEMENTAL DISCLOSURES		
Interest paid	\$ 137,414	\$ 196,521
Non-cash transactions donated	+,	, _, _, _,
supplies, services and property	\$ 223,389	\$ 155,284
supplies, services and property	ψ 223,309	φ 155,204

TEEN CHALLENGE OF ARIZONA, INC. STATEMENT OF FUNCTIONAL EXPENSES Year Ended December 31, 2014

	Program	Supporting Services		
	Services	Administration	Fundraising	Total
Salaries and wages	\$ 1,537,673	\$ 80,588	\$ 178,703	\$ 1,796,964
Employee related expenses	220,248	10,687	20,179	251,114
Community outreach	53,137	1,988	16,834	71,959
Depreciation	257,786	12,865	28,467	299,118
Insurance	171,232	4,723	4,611	180,566
Interest	124,433	4,041	8,941	137,415
Office expenses and printing	133,167	8,701	9,990	151,858
Outside services	54,975	20,916	83,978	159,869
Repairs and maintenance	91,729	1,076	1,051	93,856
Staff development and training	74,824	11,586	10,401	96,811
Student food, support, etc.	170,983	-	-	170,983
Telecommunications	68,577	2,618	8,842	80,037
Travel and transportation	175,265	5,191	4,462	184,918
Utilities	317,275	1,616	1,578	320,469
Other	68,921	6,909	5,895	81,725
Discontinued operations	14,242	-	-	14,242
	\$ 3,534,467	\$ 173,505	\$ 383,932	\$ 4,091,904

TEEN CHALLENGE OF ARIZONA, INC. STATEMENT OF FUNCTIONAL EXPENSES Year Ended December 31, 2013

	Program	Supporting	g Services	
	Services	Administration	Fundraising	Total
Salaries and wages	\$ 1,691,867	\$ 85,629	\$ 147,711	\$ 1,925,207
Employee related expenses	237,563	12,066	16,301	265,930
Community outreach	45,629	2,313	17,200	65,142
Depreciation	246,112	12,142	60,729	318,984
Insurance	164,938	4,601	3,579	173,118
Interest	151,626	7,481	37,414	196,521
Office expenses and printing	118,990	8,876	7,336	135,202
Outside services	49,934	15,775	106,827	172,536
Repairs and maintenance	99,528	1,665	1,102	102,295
Staff development and training	58,221	8,168	5,976	72,365
Student food, support, etc.	75,298	-	-	75,298
Telecommunications	64,333	2,450	8,016	74,799
Travel and transportation	200,134	8,989	3,961	213,084
Utilities	289,486	1,938	1,507	292,931
Other	57,014	4,119	2,713	63,846
Discontinued operations	20,926	-	-	20,926
	\$ 3,571,599	\$ 176,212	\$ 420,372	\$ 4,168,184

NOTE 1 – NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

NATURE OF ACTIVITIES

Teen Challenge of Arizona, Inc. (TCA) is a non-profit organization whose goal is to initiate and sustain a Christian recovery process for people who have drug, alcohol and other life-controlling problems. TCA is open to all people of all faiths, color and gender. Incorporated under the laws of the State of Arizona, TCA is affiliated with National Teen Challenge and governed by the Assembly of God, Division of Home Missions. TCA began operations in 1965 and is a member of the Evangelical Council for Financial Accountability. TCA's corporate headquarters are in Oro Valley, Arizona and its programs are conducted at five centers located throughout Arizona.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation: The financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Accounting Standards Codification (ASC) 958-205, *Financial Statements of Not-For-Profit Organizations*. Under ASC 958-205, TCA is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Estimates: The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

<u>Cash and Cash Equivalents</u>: For purposes of the statement of cash flows, TCA considers all liquid investments available for use with an initial maturity of three months or less to be cash equivalents.

Property and Equipment: Purchased property and equipment with are recorded at cost and donated assets are recorded at their fair market value at the date of the donation. Depreciation is provided over the estimated useful lives of the respective assets using the straight-line method. Estimated useful lives range from five to forty years. Maintenance and repairs are charged to expense as incurred. Property and equipment under \$ 500 are expensed.

NOTE 1 – NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Pledge Receivable, Support and Revenue: It is TCA's policy to recognize support and revenue as received or earned. Contributions are recognized when received. TCA requests "faith promises" but does not recognize the faith promise as support, until collected, because the faith promises are considered "intentions to give" and TCA would not pursue collections. Pledges receivable were \$ 7,500 and \$ -0- as of December 31, 2014 and 2013, respectively. TCA believes that all pledges will be paid, and, therefore, no allowance for doubtful accounts is reflected in the financial statements. Unless otherwise indicated, all cash contributions are considered received without donor-imposed restrictions. Contributions with donor-imposed restrictions are classified as temporarily restricted. When the restriction expires, that is, when the time or use restriction is met, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Donated Assets, Supplies and Services: Donated assets, supplies and services are reflected as revenue in the accompanying statements at their estimated values at the date received. While a number of volunteer services have been donated in providing TCA's program services and certain fundraising activities, it is TCA's policy to record donated services only when significant time is volunteered by donors possessing specialized skills in connection with its ministry.

Functional Allocations of Expenses: Costs of providing various programs and activities have been summarized on a functional basis in the statement of activities and changes in net assets. Accordingly, certain costs have been allocated among the various programs and activities benefited.

<u>Reclassifications:</u> Certain accounts in the prior-year financial statements have been reclassified for comparative purposes to conform with the presentation in the current-year financial statements.

Income Taxes: TCA is exempt from Federal and state income taxes as an organization other than a private foundation under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income taxes is made in the financial statements. As a religious organization, TCA is not required to file a return with the Internal Revenue Service.

NOTE 2 – PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

<i>J</i>	2014	2013
Land	\$ 1,494,782	\$ 1,490,087
Buildings and improvements	7,099,249	7,334,299
Equipment and furniture	849,161	883,726
Vehicles	407,759	535,958
Total fixed assets	9,850,951	10,244,070
Less accumulated depreciation	(3,541,532)	(3,660,883)
Fixed assets, net of Accumulated depreciation	<u>\$ 6,309,419</u>	<u>\$6,583,187</u>

Depreciation expense was \$ 299,118 and \$ 318,984 for the years ended December 31, 2014 and 2013, respectively.

NOTE 3 – LINE OF CREDIT

TCA refinanced a revolving line of credit with a lender providing for a total credit facility of \$ 500,000 secured by real estate. The note matures on September 15, 2018. The interest rate may be adjusted beginning on September 15, 2014 and may fluctuate annually thereafter, in no event shall the interest increase or decrease by more than 2% on any change, nor drop below the initial interest rate or exceed 6% above the initial rate. In addition, the principal balance must be paid in full annually and the balance must remain at zero for a period of 30 days after being paid off. Under this line of credit TCAZ cannot borrow additional funds of \$ 25,000 or greater without prior written consent. As of December 31, 2014 and 2013 TCA had borrowed \$ 166,000 and \$ 377,031, respectively, against the line of credit. The refinanced line of credit has an initial interest rate of 6.25% per annum with a required minimum monthly payment equal to the amount of accrued interest. The interest rate remained at 6.25% at December 31, 2014 and 2013.

NOTE 4 – RETIREMENT PLAN

Substantially all permanent full time employees are eligible to contribute to a cost sharing defined contribution 403(b) plan. Employees may start contributing to the plan after 90 days of employment. The employer shall contribute a matching contribution up to 3%, beginning after one year of employment and phased per a vesting schedule prorated over a period of six years of employment. Retirement plan expense was \$ 16,498 and \$ 20,226 as of December 31, 2014 and 2013, respectively.

NOTE 5 – LONG-TERM DEBT

Long-term debt is summarized as follows:

g-term debt is summarized as follows.	<u>2014</u>		<u>2013</u>
Mortgage note payable, \$ 13,001 monthly payments of principal and initial interest at 6.25%, matures September 2033, secured by TCA's assets.	\$ 2,079,514	\$	2,104,697
Auto loan, \$ 362 monthly payment of principal and interest at 11.99%, matures March 2017.	8,889		11,759
Note payable, \$ 535 monthly payment of principal and interest at 5%, matures April 2016.	8,271		14,836
Auto loan, \$514 monthly payment of principal and interest at 7.49%, matures January 2020.	25,567		-
Auto loan, \$558 monthly payment of principal and interest at 7.49%, matures October 2018.	22,385		-
Auto loan, \$ 519 monthly payment of principal and interest at 7.49%, matures January 2020.	25,832	-	
Total notes payable	2,170,459		2,131,292
Current portion	(49,592)	-	(34,738)
Notes payable, net of current portion	\$	\$	2,096,554

Loan origination fees of \$ 26,115, incurred in connection with the mortgage note payable and promissory note payable, are amortized over the life of the loans. Unamortized loan issuance costs are reported on the statement of financial position as a component of deposits and other assets. Amortization expense was \$ 1,306 and \$ 326 for the years ended December 31, 2014 and 2013, respectively. The estimated amortization expense for the next five years is as follows:

2015	\$	1,306
2016		1,306
2017		1,306
2018		1,306
2019		1,306
Thereafter		17,954
	<u>\$</u>	24,483

These notes are an integral part of the financial statements.

NOTE 5 – LONG-TERM DEBT (Continued)

Maturities of long-term debt for each of the next five years ending December 31 and thereafter are as follows:

2015	\$ 49,592
2016	49,501
2017	48,155
2018	48,746
2019	46,144
Thereafter	1,928,321
	\$ 2,170,459

NOTE 6 – COMMITMENTS

TCA entered into an operating lease for retail space for Springboard's clothing resale shop, the Butterfly Boutique. The lease is triple net and requires minimum monthly payments of \$ 1,148 with a 3% rent increase annually. The lease expires May 31, 2016. The rental expense of the Butterfly Boutique is included as a direct cost of resale items in the accompanying statement of activities.

In 2011, TCA entered into two equipment leases for office equipment. Both leases require minimum monthly payments of \$ 770 through April 2016. There is also a service agreement for the office equipment that has a minimum monthly payment of \$ 444 for the same period.

Future minimum payments under these leases are as follows for the years ended December 31:

2015 2016	\$	38,248 12,809
Total	<u>\$</u>	51,051

NOTE 7 – SUBSEQUENT EVENTS

In accordance with ASC 855, *Subsequent Events*, TCA evaluates events or transactions that occur subsequent to year-end for potential recognition or disclosure in the financial statements through the date on which the financial statements are available to be issued. The financial statements were approved by management and available to be issued on July 15, 2015.